



## Broker Commission & Clawbacks

| Segment type                    | Commission | Clawbacks |           |           |
|---------------------------------|------------|-----------|-----------|-----------|
|                                 |            | 0-12mths  | 13-24mths | 25-36mths |
| First-Time Buyer                | 1%         | 100%      | 50%       | 25%       |
| Second/subsequent Buyer         | 1%         | 100%      | 50%       | 25%       |
| Switcher                        | 1%         | 100%      | 50%       | 25%       |
| Equity Release                  | 1%         | 100%      | 50%       | 25%       |
| Residential Investment Property | 1%         | 100%      | 50%       | 25%       |

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